IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEW JERSEY

GARY STROCKBINE,

•

SEAN MAHER, &

Civil Astion

RACHEL ANN PHILBIN,

Civil Action

Plaintiffs,

•

v.

PENNSYLVANIA HIGHER EDUCATION ASSISTANCE

AGENCY a/k/a PHEAA d/b/a FEDLOAN

SERVICING,

JURY TRIAL DEMANDED

Defendant

COMPLAINT - CLASS ACTION

Plaintiffs Gary Strockbine, Sean Maher, and Rachel Ann Philbin (collectively "Plaintiffs") by and through their undersigned counsel, individually and on behalf of all others similarly situated, for their Class Action Complaint, allege against Defendant Pennsylvania Higher Education Assistance Agency a/k/a PHEAA d/b/a FedLoan Servicing (collectively "Defendant") as follows based upon personal knowledge, investigation of counsel, information and belief, and publicly available information.

PRELIMINARY STATEMENT

1. This is a class action complaint brought on behalf of student loan borrowers for the fraudulent, illegal, and negligent actions and inactions of Defendant with respect to its misallocation of payments made by Plaintiffs and others similarly situated.

PARTIES

1. Plaintiff Gary Strockbine is an adult citizen of the State of New Jersey domiciled in the

County of Salem at 425 Erie Avenue, Carneys Point, NJ 08069.

- 2. Plaintiff, Sean Maher is an adult citizen of the Commonwealth of Pennsylvania domiciled in the County of Montgomery at 50 Northview Drive, Glenside, PA 19038.
- 3. Plaintiff Rachel Ann Philbin is an adult citizen of the Commonwealth of Pennsylvania domiciled in the County of Delaware at 4507A State Road, Drexel Hill, PA 19026.
- 4. Defendant Pennsylvania Higher Education Assistance Agency a/k/a PHEAA d/b/a FedLoan Servicing ("PHEAA") is a Pennsylvania corporation with its principal place of business at 1200 North 7th Street, Harrisburg, PA 17102.

JURISDICTION AND VENUE

- 5. This court has subject matter jurisdiction pursuant to 28 U.S.C. § 1332(d)(2) as the matter in controversy exceeds the sum of \$5,000,000 exclusive of interest and costs, and is a class action in which a member of the class of Plaintiffs is a citizen of a state different from Defendant.
- 6. This Court also has subject matter jurisdiction pursuant to 28 U.S.C. § 1331 as the matter in controversy arises under the laws of the United States.
- 7. The Court has personal jurisdiction over Defendant because Defendant has sufficient minimum contacts with New Jersey such that the exercise of jurisdiction by this Court is consistent with notions of fair play and substantial justice. Defendant routinely conducts business in New Jersey and otherwise avail themselves of the protections and benefits of New Jersey law through the advertising, marketing, distribution, and sale of their services in New Jersey, and this action arises out of or relates to these contacts.
- 8. Venue is proper in this Court pursuant to 28 U.S.C. § 1391(b)(2) since a substantial part of the events or omissions giving rise to the within claims occurred in this district.

FACTUAL ALLEGATIONS

A. The Federal Student Loan Program and Servicing Contracts

- 9. The United States Department of Education ("DOE") is the nation's largest provider of student financial aid for education beyond high school.
- 10. Within the DOE, the Federal Student Aid ("FSA") office is responsible for servicing all loans originated through the William D. Ford Federal Direct Loan ("Direct Loan") Program and the Federal Family Education Loan ("FFEL") Program loans purchased from non-federal entities.¹
- 11. In 2009, the DOE awarded Defendant a contract to service federal student loans, a copy of which is attached hereto as Exhibit A (hereinafter referred to as the "Servicing Contract").
- 12. The Servicing Contract has a term of give (5) years, with an option to extend an additional five (5) years. Exhibit A at p. 10, section B.13(B).
- 13. Among other things, the Servicing Contract requires Defendant to understand applicable federal regulations, meet statutory and legislative requirements, and ensure that all aspects of servicing comply with DOE requirements.
- 14. To that end, the Servicing Contract explicitly states that all servicers must "be responsible for maintaining a full understanding of all federal and state laws and regulations and FSA requirements and ensuring that all aspects of the service continue to remain in compliance as changes occur." Exhibit A at p. 20, section C.1.4.3.

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¹ In 2008, the DOE started purchasing outstanding FFEL program loans, as authorized under the Ensuring Continued Access to Student Loans Act of 2008 (Public Law 110-227). Direct Loans and FFEL loans purchased by the DOE are referred to collectively herein as "federal student loans" or "federally held student loans."

- 15. The Servicing Contract further requires servicers to "provide a service flexible enough to handle new requirements generated by Congress and respond to legislative mandates and policy changes." Exhibit A at p. 20, section C.1.4.4.
- 2. The Servicing Contract guarantees a minimum of \$5,000,000.00 in revenue to each service "provided that [they] [are] in compliance with the requirements for servicing federally held debt..." Exhibit A at p. 10, section B.13(A).
 - 16. In 2011, FSA started contracting with additional servicers.
- 17. On September 1, 2015, an option to extend the Servicing Contract an additional five (5) years was exercised with PHEAA.
- 18. As of March 2020, PHEAA manages \$374.3 billion in government-owned loans for over 7.9 million borrowers.
- 19. All contracted servicers are responsible for collecting payments on federally held student loans that are not in default status, advising borrowers on available resources to better manage their loan obligations, responding to borrowers' inquiries, and performing other administrative tasks associated with collecting and servicing federally held student loans on behalf of the DOE.
- 20. Among the many requirements with which they must adhere, the Servicing Contract requires a servicer to:
 - a. Correctly record the borrowers' interest rates and calculate the borrowers' balances;
 - b. Correctly apply payments to borrowers' accounts;
 - c. Properly grant forbearances and deferments to borrowers;
 - d. Appropriately capitalize loan interest;

- e. Follow guidelines for delinquency notice letters, telephone calls, and skip tracing activities as they pertain to the collection of loans;
- f. Properly process borrowers' application of income-driven repayment plans; and
- g. Maintain complete and accurate records to support borrower repayment plans.
- 21. The Servicing Contract requires the servicer to provide the DOE with a copy of any lawsuit within 10 days of the complaint being served.
- 22. The "Invoicing and Non-Compliance" section of every servicer's contract states the following:

Borrowers whose loans are not being serviced in compliance with the Requirements, Policy and Procedures for servicing federally held debt due to the fault of the servicers (i.e. correct interest calculations, correct balances, interest determination and calculations, notices sent properly, proper due diligence, etc.), will not be billable to the Government from the initial point of non-compliance. Any funds that have been invoiced for these borrowers and paid shall be returned to the Government via a credit on the next invoice.

Exhibit A at p. 12, section B.13(L).

- 23. According to the Servicing Contract, servicers are responsible for all supplies, services, and other costs to service borrower accounts. This includes costs for bringing contractor systems into compliance for handling federally held debt and costs for legislative, regulatory, or policy changes that affect the servicing of borrower accounts. Exhibit A at p. 13, section B.13(N)(5).
- 24. Servicers bill the DOE for each individual borrower account serviced. The billing amount is based on the number of borrower accounts serviced and the status of each borrower account.
- 25. The Servicing Contract include a pricing structure for in-school, grace or repayment, deferment or forbearance, and delinquent borrower account statuses.

26. For instance, the DOE pays Defendant an average monthly fee for each loan serviced. The fee depends on loan status and total volume of loans in the category serviced. The Servicing Contract's fee schedule is set forth in the table below. It includes a "unit price," or monthly payment due for loans in seven different status categories, including "in-school status," "grace or current repayment status," "deferment or forbearance," and durations of delinquency:

Status	Volume Low	Volume High	Unit Price
Borrowers in inschool status	n/a	n/a	\$1.05
Borrowers in grace or current repayment status	1	3,000,000	\$2.11
	3,000,001	UP	\$1.90
Borrowers in deferment or forbearance	1	1,600,000	\$2.07
	1,600,000	UP	\$1.73
31-90 days delinquent	n/a	n/a	\$1.62
91-150 days delinquent	n/a	n/a	\$1.50
151-270 days delinquent	n/a	n/a	\$1.37
270+ days delinquent	n/a	n/a	\$0.50

Exhibit A at p. 13, section B.13(N)(3).

27. An escalation methodology is included in the Servicing Contract based upon the Bureau of Labor Statistics Employment Cost Index for Total Compensation, Private Industry, Service Occupations, to account for significant inflation and/or deflation. When the Employment Cost Index exceeds 3.0% (plus or minus) in any given year, the DOE will adjust the

established common pricing by any amount in excess of the rate. Thus, the above unit prices are not necessarily representative of the current fee structure.

28. This fee structure gives Defendant a financial incentive to maintain or increase the number of borrowers in their portfolios, while minimizing the number of borrowers who successfully earn loan forgiveness or otherwise discharge their loans. In other words, Defendant is incentivized to keep loans active for as long as possible to continue earning servicing fees. From Defendant's perspective, every time a borrower repays her loan in full, or receives loan forgiveness, Defendant loses a loan from their servicing portfolio, a vital source of their revenue.

B. The Presidential Memorandum

29. In 2015, President Barack Obama signed a Presidential Memorandum of the Student Aid Bill of Rights ("Presidential Memorandum") calling on several federal agencies to work together to strengthen student loan servicing and improve borrower outcomes on a host of different measures including directing "all Federal Direct student loan servicers to apply prepayments to loans with the highest interest rate to ensure consistency across servicers, unless otherwise instructed by borrowers." Excess Payments are deemed prepayments under federal law. 34 C.F.R. § 685.211(a)(2). The Presidential Memorandum directed the Secretary of Education to require servicers to apply Excess Payments as directed "as soon as practicable," but no later than January 1, 2016. Presidential Memorandum, § 2(a).

30. Thus, since January 1, 2016 at the latest, federal law has required Defendant to apply Excess Payments first to a borrower's highest interest rate loan.

 $^{^2\} https://www.federalregister.gov/documents/2015/03/13/2015-05933/student-aid-bill-of-rights-to-help-ensure-affordable-loan-repayment.$

C. <u>State Law Governing Student Loan Servicers</u>

- 31. The Servicing Contract described above require all servicers to "be responsible for maintaining a full understanding of all federal <u>and state laws</u> and regulations <u>and FSA</u> requirements and ensuring that all aspects of the service continue to remain in compliance as changes occur." (emphasis added).
- 32. Many states have enacted laws protecting student loan borrowers from predatory practices of student loan servicers.
- 33. In 2019, the New Jersey legislature passed a student loan borrower bill of rights prohibiting student loan servicers from:
 - Directly or indirectly employing any scheme, device or artifice to defraud or mislead student loan borrowers;
 - b. Engaging in any unfair or deceptive practice toward any person or misrepresent or omit any material information in connection with the servicing of a student education loan, including, but not limited to, misrepresenting the amount, nature or terms of any fee or payment due or claimed to be due on a student education loan, the terms and conditions of the loan agreement or the borrower's obligations under the loan;
 - c. Obtaining property by fraud or misrepresentation; and
 - d. Misapplying student education loan payments to the outstanding balance of a student education loan.
- S. 1149 (NJ, 2019).
 - 34. The New Jersey Consumer Fraud Act also prohibits:

The act, use of employment by any person of any unconscionable commercial practice, deception, fraud, false pretense, false promise, misrepresentation, or the

knowing concealment, suppression, or omission of any material fact with intent that other rely upon such concealment, suppression or omission, in connection with the sale or advertisement of any merchandise or real estate, or with the subsequent performance of such person as aforesaid, whether or not any person has in fact been misled, deceived or damaged thereby.

N.J.S.A. § 56:8-2.

- 35. The Pennsylvania Unfair Trade Practices and Consumer Protection Law prohibits unfair or deceptive acts or practice in the conduct of any services including:
 - (vii) Representing that good or services are of a particular standard, quality or grade...if they are of another;

. . .

(xiv) Failing to comply with the terms of any written guarantee or warranty given to the buyer at, prior to or after a contract for the purchase of goods or services if made;

. . .

(xxi) Engaging in any other fraudulent or deceptive conduct which creates a likelihood of confusion or of misunderstanding.

73 PS §§ 201-2(4)(vii), (xiv), & (xxi).

D. <u>COVID-19 and the 2020 Administrative Forbearance</u>

- 36. On March 11, 2020, a novel virus identified as COVID-19 was declared a global pandemic.
- 37. In response to the devasting financial impact caused by the COVID-19 pandemic, Congress afforded relief to federal student loan borrowers under the CARES Act.³
- 38. Specifically, the CARES act suspended all payments due for federal student loans held by the DOE from March 13, 2020 to September 30, 2020 and directed that "interest shall not accrue on a loan described under subsection (a) for which payment was suspended for the

³ H.R. 748, Public Law 116-136.

period of the suspension."⁴

- 39. This suspension of payments and interest went into effect automatically. Borrowers were not required to make any request or demonstrate any adverse impact related to the COVID-19 pandemic to obtain this relief.
- 40. On August 8, 2020, President Donald Trump signed a Memorandum on Continued Student Loan Payment Relief During the COVID-19 Pandemic and ordered "continu[ing] the temporary cessation of payments and the waiver of all interest on student loans held by the Department of Education until December 31, 2020."⁵
- 41. This executive order clarified that "[a]ll persons who wish to continue making student loan payments shall be allowed to do so..."
- 42. On December 4, 2020, Secretary of Education Betsy DeVos announced the extension of the federal student loan administrative forbearance period, the pause in interest accrual, and the suspension of collections activity through January 31, 2021.
- 43. In her announcement, she advised that: "Federal student loan borrowers will not be expected to make payments through January of next year, though they will continue to be able to do so and benefit from the 0% interest rate as they pay down principal."
- 44. On January 20, 2021, the administrative forbearance period was again extended through at least September 30, 2021.
 - 45. Forbearance is defined under 34 CFR § 685.205(a) as follows:
 - "Forbearance" means permitting the temporary cessation of payments, allowing an extension of time for making payments, or temporarily accepting smaller payments than previously scheduled.

⁴ *Id.* at §§ 3515(a) & (b).

⁵ https://www.whitehouse.gov/presidential-actions/memorandum-continued-student-loan-payment-relief-covid-19-pandemic/.

- 46. The Servicing Contract also define "Borrowers in Forbearance" in Attachment A-6 as "unique borrowers (SSNs) with balance not equal to \$0.00 who have separated from school and would have had a payment due this month, but the payment was replaced with a forbearance."
- 47. 34 CFR § 685.205(b)(8) authorizes "administrative forbearance" which permits "the Secretary [to] grant[] forbearance without requiring documentation from the borrower...[due to a] local or national emergency."
- 48. Similar language appears on the standard form Master Promissory Notes (herein referred to as "Promissory Notes") issued by the DOE and signed by borrowers who take out federally held student loans.⁷
 - 49. For example, the standard form Promissory Notes state:

Under certain circumstances, we [the Department of Education] may also give you a forbearance without requiring you to submit a request or documentation.

- 50. It also indicates that "[a]llowing [a borrower] to temporarily delay or reduce loan payments is called 'forbearance'".
- 51. On the Federal Student Aid website, there is a page titled "Coronavirus and Forbearance Info for Student, Borrowers, and Parents". On the webpage, it is indicated that during the administrative forbearance, the full amount of any payments made will be applied to principal once all the interest that accrued prior to March 13 is paid."

⁷ The Promissory Notes are the student loan contracts that govern the rights and responsibilities of lender and borrower. The lender for every direct loan is the DOE. For FFEL loans purchased by the DOE—as owner of the FFEL loan—assumes the rights and responsibilities of the original FFEL lender. Every other FFEL loan is owned either by the original FFEL lender or by some other non-DOE entity that purchased the FFEL loan after origination.

E. Federal Student Aid's February 2021 Guidance

- 52. On February 17, 2021, Federal Student Aid ("FSA") issued Servicer Guidance G3.21.01, which addressed the Overpayment Process During the CARES Act.
- 53. It confirms that an overpayment is defined as such "[w]hen a borrower makes a payment when none is due, or pays an amount greater than the monthly payment amount (borrowers who have opted out), the payment is considered an overpayment."
- 54. It further confirms that the "Current Interest Rate" is defined as "the current interest rate that was assigned to the loan prior to the CARES Act being enacted (March 13, 2020), and that the "0% CARES Act relief should not be factored into the Current Interest Rate."
 - 55. Moreover, it states the following:

FSA <u>expressly requires</u> Servicers to do the following:

- 1. Absent borrower intent (special instructions), servicers should allocate any overpayments to a borrower's loans with the highest interest rate first. For these purposes, use the Current Interest Rate, as defined above...
- Servicers should review their websites and remove any payment application language that is not aligned with the procedures outlined above during the CARES Act suspension period.

FSA Guidance G3.21.01 (emphasis added).

- 56. The Guidance also "encourage[s] servicers to review and apply guidance to any prior overpayment funds received."
- 57. Defendant is required to comply with this guidance according to the Servicing Contract, which states that they must "be responsible for maintaining a full understanding of all federal and state laws and regulations and FSA requirements and ensuring that all aspects of the

service continue to remain in compliance as changes occur." (emphasis added).

F. <u>Defendant's Website Representations</u>

- 58. Defendant has a webpage on its website titled "COVID-19 Relief for Student Loan Borrowers". On the webpage, it provides a link to the aforementioned Federal Student Aid website titled "Coronavirus and Forbearance Info for Student, Borrowers, and Parents".
- 59. Defendant's webpage titled "COVID-19 Relief for Student Loan Borrowers", which as of the date of this filing was updated on April 2, 2021, indicates that "While payments are temporarily suspended and the interest rate is reduced to 0%, you still have the option to make manual payments (i.e., via Account Access or mobile app) on your loans in any amount to make progress towards reducing your balance."
- 60. Defendant's website, which as of the date of this filing was updated on April 2, 2021, further specifies how payments are applied during the CARES Act Forbearance as follows:
 - The full amount of your payments will be applied to principal once all the interest that accrued prior to March 13, 2020 is paid.
 - If your loans are suspended and you make a payment without providing payment instructions, any amount you pay will be allocated to the loan with the highest interest rate. Because all loans currently have a 0% interest rate, this will be based on the interest rates as of March 12, 2020 or the initial interest rate for any loan disbursed after that date. If more than one loan has the same highest interest rate, the additional amount will be allocated to any unsubsidized loans proportionately based on the principal balance. If there are no unsubsidized loans with the same highest rate, the additional amount will be allocated in the same manner to subsidized loans with the same highest rate.
 - If you have requested removal of the suspension and do not provide payment instructions, any amount you pay in excess of the total amount due will be allocated to the loan with the highest interest rate. Because all loans currently have a 0% interest rate, this will be based on the interest rates as of March 12, 2020 or the initial interest rate for any loan disbursed after that date. If more than one loan has the same highest interest rate, the additional amount will be allocated to any unsubsidized loans proportionately based on the monthly amount due. If there are no unsubsidized loans with the same highest rate, the additional amount will be allocated in the same manner to subsidized loans with the same highest rate.

(emphasis in original).

61. Despite this explicit representation to allocate payments in accordance with federal law, state law, and the recent FSA guidance, Defendant has failed to properly allocate payment from at least March 13, 2020 to present.

G. <u>Defendant Violates Federal Law, State Laws, and Loan Terms While Taking Advantage Of The National Health Emergency</u>

- 62. During the administrative forbearance, no payments are due from borrowers, and interest is temporarily set to 0% for all federal student loans.
- 63. However, those federal student loans, while temporarily set to 0% interest, will return to their originally assigned interest rates on October 1, 2021.
- 64. Therefore, for any borrowers who choose to take the explicit advice from the Defendant and the DOE to make payments during the administrative forbearance to pay down the principal of their loans, it is in their best interest for those payments to be applied to the principal of the loans with the highest interest rates.
- 65. This is consistent with federal law requiring servicers to allocate Excess Payments to loans with the highest interest rates.⁸
- 66. During the administrative forbearance, borrowers do not owe any money on their federal student loans, so any money paid during the administrative forbearance is an overpayment.
- 67. As an overpayment, any money paid during the administrative forbearance should be allocated to the loans with the highest interest rates, regardless of subsidy.
 - 68. When Plaintiffs, and any other borrower of federal student loans serviced by

⁸ https://www.federalregister.gov/documents/2015/03/13/2015-05933/student-aid-bill-of-rights-to-help-ensure-affordable-loan-repayment; see also FSA Guidance G3.21.01.

Defendant made any payment from at least March 13, 2020 to present, instead of following federal law, state law, and instead of honoring the explicit promise on its website to allocate payments to the loans with the highest interest rates, Defendant has misallocated and continue to misallocate these payments proportionally across loans without consideration of interest rates.

- 69. This prohibited method of payment allocation is a detriment to federal student loan borrowers, who will realize the interest on those high interest loans after the administrative forbearance ends, and who have now been deprived of an opportunity to more rapidly pay down or potentially pay off those higher interest loans.
- 70. This is in direct violation of federal law, as established by the Presidential Memorandum, state law, and is contrary to the explicit promises on Defendants' websites.

 Given that these promises were not followed by Defendants, they constitute misrepresentations.
- 71. Defendant's misrepresentations and misallocation of borrower ahead of schedule payments also violate various state laws protecting student loan borrowers, including but not limited to the New Jersey Student Loan Borrower Bill of Rights, S. 1149 (NJ, 2019), and New Jersey Consumer Fraud Act, N.J.S.A. § 56:8-2, and the Pennsylvania Unfair Trade Practices and Consumer Protection Law, 73 PS §§ 201-2(4)(vii), (xiv), & (xxi).

H. Plaintiff Specific Examples of Misallocation

- 72. Defendant has misallocated and continue to misallocate payments made by student loan borrowers such as Plaintiff since at least March 13, 2020.
- 73. Plaintiff Gary Strockbine has multiple federal student loans serviced by Defendant with different interest rates.
- 74. Plaintiff Gary Strockbine made a payment on January 25, 2021 to Defendant in the amount of \$100.00.

75. Plaintiff Gary Strockbine's January payment was allocated by Defendant as follows:

Loan Disb. Date & Subsidy Status	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post- Administrative Forbearance
09/01/2010	\$0.00	\$24.01	4.50%
Subsidized	\$0.00	\$24.01	4.5070
09/01/2010	\$0.00	\$52.69	6.80%
Unsubsidized			
09/01/2011	\$0.00	\$17.74	3.40%
Subsidized			
09/01/2011	\$0.00	\$5.56	6.80%
Unsubsidized			

- 76. Plaintiff Gary Strockbine's January payment was not allocated to his highest interest loan.
- 77. Plaintiff Gary Strockbine made a payment on February 23, 2021 to Defendant in the amount of \$100.00.
 - 78. Plaintiff Gary Strockbine's February payment was allocated by Defendant as follows:

Loan Disb. Date & Subsidy Status	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post- Administrative Forbearance
09/01/2010	\$0.00	\$24.01	4.50%
Subsidized			
09/01/2010	\$0.00	\$52.69	6.80%
Unsubsidized			
09/01/2011	\$0.00	\$17.74	3.40%
Subsidized			
09/01/2011	\$0.00	\$5.56	6.80%
Unsubsidized			

- 79. Plaintiff Gary Strockbine's February payment was not allocated to his highest interest loan.
 - 80. Instead, Plaintiff Gary Strockbine's January and February payment was allocated

proportionally to his outstanding interest, without any payments being allocated to principle, and without regard to interest rate.

- 81. This payment allocation is in direct violation of the federal law, state law, and the explicit promise on Defendant's websites.
- 82. Plaintiff Sean Maher has multiple federal student loans serviced by Defendant with different interest rates.
- 83. Plaintiff Sean Maher made a payment on March 20, 2020 to Defendant in the amount of \$100.00.
 - 84. Plaintiff Sean Maher's March payment was allocated by Defendant as follows:

Loan Disb. Date &	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post-
Subsidy	Пппстраг	Interest	Administrative
Status			Forbearance
8/27/2009	\$48.63	\$2.42	5.60%
Subsidized			
8/25/2010	\$46.99	\$1.96	4.50%
Subsidized			
8/27/2009	\$0.00	\$0.00	6.80%
Unsubsidized			
8/25/2010	\$0.00	\$0.00	6.80%
Unsubsidized			

- 85. Plaintiff Sean Maher made a payment on April 17, 2020 to Defendant in the amount of \$150.00.
 - 86. Plaintiff Sean Maher's April payment was allocated by Defendant as follows:

Loan Disb.	Applied to	Applied to	Interest Rate
Date &	Principal	Interest	Pre- and Post-
Subsidy			Administrative
Status			Forbearance
8/27/2009	\$48.24	\$0.00	5.60%
Subsidized			
8/25/2010	\$48.80	\$0.00	4.50%
Subsidized			

8/27/2009	\$20.06	\$6.41	6.80%
Unsubsidized			
8/25/2010	\$20.08	\$6.41	6.80%
Unsubsidized			

- 87. Plaintiff Sean Maher made a payment on May 29, 2020 to Defendant in the amount of \$150.00.
 - 88. Plaintiff Sean Maher's May payment was allocated by Defendant as follows:

Loan Disb. Date & Subsidy Status	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post- Administrative Forbearance
8/27/2009 Subsidized	\$0.00	\$0.00	5.60%
8/25/2010 Subsidized	\$150.00	\$0.00	4.50%
8/27/2009 Unsubsidized	\$0.00	\$0.00	6.80%
8/25/2010 Unsubsidized	\$0.00	\$0.00	6.80%

- 89. Plaintiff Sean Maher made a payment on June 22, 2020 to Defendant in the amount of \$130.00.
 - 90. Plaintiff Sean Maher's June payment was allocated by Defendant as follows:

Loan Disb.	Applied to	Applied to	Interest Rate
Date &	Principal	Interest	Pre- and Post-
Subsidy			Administrative
Status			Forbearance
8/27/2009	\$47.40	\$0.00	5.60%
Subsidized			
8/25/2010	\$43.16	\$0.00	4.50%
Subsidized			
8/27/2009	\$19.71	\$0.00	6.80%
Unsubsidized			
8/25/2010	\$19.73	\$0.00	6.80%
Unsubsidized			

- 91. Plaintiff Sean Maher made a payment on July 24, 2020 to Defendant in the amount of \$100.00.
 - 92. Plaintiff Sean Maher's July payment was allocated by Defendant as follows:

Loan Disb. Date &	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post-
Subsidy Status			Administrative Forbearance
8/27/2009	\$36.46	\$0.00	5.60%
Subsidized			
8/25/2010	\$33.20	\$0.00	4.50%
Subsidized			
8/27/2009	\$15.16	\$0.00	6.80%
Unsubsidized			
8/25/2010	\$15.18	\$0.00	6.80%
Unsubsidized			

- 93. Plaintiff Sean Maher's March, April, May, June, and July payments were not allocated to his highest interest loans.
- 94. Instead, Sean Maher's March, April, May, June, and July payments were allocated proportionally among the principals of all of his loans, after his outstanding interest was satisfied, without regard to interest rate.⁹
- 95. This payment allocation is in direct violation of the federal law, state law, and the explicit promise on Defendant's website.
- 96. Plaintiff Rachel Ann Philbin has multiple federal student loans serviced by Defendant with different interest rates.

⁹ In March, Plaintiff Sean Maher's payments were only allocated to his unsubsidized loans and in May he manually selected the allocation. An unsubsidized loan is a loan whereby interest begins accruing as soon as the loan is disbursed. A subsidized loan is a loan whereby the Department of Education pays the interest once the loan is disbursed while the borrower is enrolled at least halftime in college. Once a borrower is no longer enrolled at least halftime in college, the unsubsidized versus subsidized status of a loan is irrelevant.

- 97. Plaintiff Rachel Ann Philbin made a payment on March 23, 2020 to Defendant in the amount of \$235.52.
- 98. Plaintiff Rachel Ann Philbin's March payment was allocated by Defendant as follows:

Loan Disb. Date &	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post-
Subsidy	•		Administrative
Status			Forbearance
09/27/2012	\$31.03	\$3.96	3.150%
Subsidized			
08/25/2013	\$37.97	\$5.54	3.610%
Subsidized			
08/19/2014	\$46.47	\$8.25	4.410%
Subsidized			
08/16/2015	\$48.27	\$7.87	4.040%
Subsidized			
01/03/2017	\$40.35	\$5.81	3.510%
Subsidized			

- 99. Plaintiff Rachel Ann Philbin made a payment on May 28, 2020 to Defendant in the amount of \$500.00.
 - 100. Plaintiff Rachel Ann Philbin's May payment was allocated by Defendant as follows:

Loan Disb. Date &	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post-
Subsidy	Frincipai	Interest	Administrative
Status			Forbearance
09/27/2012	\$76.02	\$0.00	3.150%
Subsidized			
08/25/2013	\$92.85	\$0.00	3.610%
Subsidized			
08/19/2014	\$113.17	\$0.00	4.410%
Subsidized			
08/16/2015	\$117.82	\$0.00	4.040%
Subsidized			
01/03/2017	\$100.14	\$0.00	3.510%
Subsidized			

101. Plaintiff Rachel Ann Philbin made a payment on June 29, 2020 to Defendant in the amount of \$500.00.

102. Plaintiff Rachel Ann	Philbin's June payment	was allocated by	Defendant as follows:

Loan Disb. Date &	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post-
Subsidy	Пппстраг	Tittel est	Administrative
Status			Forbearance
09/27/2012	\$76.02	\$0.00	3.150%
Subsidized			
08/25/2013	\$92.85	\$0.00	3.610%
Subsidized			
08/19/2014	\$113.17	\$0.00	4.410%
Subsidized			
08/16/2015	\$117.82	\$0.00	4.040%
Subsidized			
01/03/2017	\$100.14	\$0.00	3.510%
Subsidized			

103. Plaintiff Rachel Ann Philbin made a payment on August 5, 2020 to Defendant in the amount of \$250.00.

104. Plaintiff Rachel Ann Philbin's August payment was allocated by Defendant as follows:

Loan Disb. Date &	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post-
Subsidy	1		Administrative
Status			Forbearance
09/27/2012	\$38.01	\$0.00	3.150%
Subsidized			
08/25/2013	\$46.43	\$0.00	3.610%
Subsidized			
08/19/2014	\$56.58	\$0.00	4.410%
Subsidized			
08/16/2015	\$58.91	\$0.00	4.040%
Subsidized			
01/03/2017	\$50.07	\$0.00	3.510%
Subsidized			

105. Plaintiff Rachel Ann Philbin made a payment on September 5, 2020 to Defendant

in the amount of \$250.00.

106. Plaintiff Rachel Ann Philbin's September payment was allocated by Defendant as follows:

Loan Disb. Date &	Applied to Principal	Applied to Interest	Interest Rate Pre- and Post-
Subsidy	•		Administrative
Status			Forbearance
09/27/2012	\$20.00	\$0.00	3.150%
Subsidized			
08/25/2013	\$20.00	\$0.00	3.610%
Subsidized			
08/19/2014	\$90.00	\$0.00	4.410%
Subsidized			
08/16/2015	\$90.00	\$0.00	4.040%
Subsidized			
01/03/2017	\$30.00	\$0.00	3.510%
Subsidized			

107. Plaintiff Rachel Ann Philbin's March, May, June, August, and September payments were not allocated to her highest interest loans.

108. Instead, Plaintiff Rachel Ann Philbin's March, May, June, and August payments were allocated proportionally among the principals of all of her loans, after her outstanding interest was satisfied, without regard to interest rate.

109. This payment allocation is in direct violation of the federal law, state law, and the explicit promise on Defendant's website.

CLASS ACTION ALLEGATIONS

110. Plaintiffs bring this action as a class action pursuant to Rules 23(a), (b)(2), and (b)(3) of the Federal Rules of Civil Procedure on behalf of a Class defined as:

All individuals with more than one federal student loan with two or more different interest rates serviced by Defendant who made payments at any time between

March 13, 2020 and the present (the "Class Period"), and who did not select a custom payment allocation.

111. Additionally, Plaintiff Gary Strockbine brings this action as a class action pursuant to Rules 23(a), (b)(2), and (b)(3) of the Federal Rules of Civil Procedure on behalf of a Subclass defined as:

All individuals with more than one federal student loan with two or more different interest rates serviced by Defendant who made payments at any time between the March 13, 2020 and the present (the "Class Period"), and who did not select a custom payment allocation, and who are residents of the State of New Jersey.

112. Additionally, Plaintiffs Sean Maher and Rachel Ann Philbin bring this action as a class action pursuant to Rules 23(a), (b)(2), and (b)(3) of the Federal Rules of Civil Procedure on behalf of a Subclass defined as:

All individuals with more than one federal student loan with two or more different interest rates serviced by Defendant who made payments at any time between March 13, 2020 and the present (the "Class Period"), and who did not select a custom payment allocation, and who are residents of the Commonwealth of Pennsylvania.

- 113. Excluded from the Class and Subclass are: (a) Defendants, including any entity in which Defendant has a controlling interest, and its representatives, officers, directors, employees, assigns and successors; and (b) the Judge to whom this case is assigned.
- 114. Plaintiffs are members of the Class and Subclass they seek to represent. Members of the proposed Class and Subclass are fully ascertainable and can be identified using Defendant's records, other information kept by Defendant in the usual course of business, and/or other documents that are obtained through reasonable means. Class and Subclass Members can be notified of the class action through publication on Internet forums and websites as well as direct

mailings or e-mailings to address lists maintained by Defendant or otherwise obtained through reasonable means.

- 115. Numerosity/Impracticability of Joinder: The members of the Class and Subclass number in at least the tens of thousands, and potentially the millions, and are therefore so numerous that joinder of all members would be impracticable. The precise number of Class and Subclass Members can be ascertained by reviewing documents and records in Defendant's possession, custody, and control, or otherwise obtained through reasonable means.
- 116. <u>Commonality and Predominance</u>: There are common questions of law or fact which predominate over any questions affecting only individual members of the Class and Subclass.

 These common legal or factual questions, include, but are not limited to the following:
- a. Whether, during the Class Period, Defendant had a common practice of misallocating payments such that they are made proportionally without consideration of interest rates;
- b. Whether Defendant's conduct violated state or federal law, and if so, whether such violations gave rise to a cause of action under the Servicing Contract;
- c. Whether Defendant's conduct violated state or federal law, and if so, whether such violations gave rise to a cause of action under the standard form Promissory Notes;
- d. Whether Defendant violated the terms of the standard form Promissory Notes governing direct and FFEL loans;
- e. Whether Defendant's conduct constituted a breach of, and/or tortious interference with, the standard form Promissory Notes of Plaintiffs;
- f. Whether Defendant's common practice of allocation of payments without consideration of interest rates violates federal law;

- g. Whether Defendant's common practice of allocation of payments without consideration of interest rates in contrast to the explicit promises given on their websites violates state law, including the New Jersey Student Borrower Bill of Rights; and
- h. The extent to which Class and Subclass Members have sustained damages and the proper measure thereof.
- 117. <u>Typicality</u>: The representative Plaintiffs' claims are typical of the claims of the members of the Class and Subclass they seek to represent. Plaintiffs and members of the Class and Subclass have been injured by the same wrongful practices in which Defendant has engaged. Plaintiffs' claims arise from the same practices and course of conduct that give rise to the claims of the members of the Class and Subclass and are based on the same legal theories.
- 118. Adequacy: Plaintiffs will fully and adequately assert and protect the interests of the Class and Subclass, and have retained class counsel who are experienced and qualified in prosecuting class actions. Neither Plaintiffs nor their attorneys have any interests which are contrary to or conflict with the Class and Subclass.
- 119. Superiority: A class action is superior to all other available methods for the fair and efficient adjudication of this lawsuit, because individual litigation of the claims of all Class and Subclass Members is economically unfeasible and procedurally impracticable. While the aggregate damages sustained by the Class are likely in the millions of dollars, the individual damages incurred by each Class and Subclass member resulting from Defendant's wrongful conduct are too small to warrant the expense of individual suits. The likelihood of individual Class and Subclass members prosecuting their own separate claims is remote, and, even if every Class and Subclass member could afford individual litigation, the court system would be unduly burdened by individual litigation of such cases. Individual members of the Class and Subclass do

not have a significant interest in individually controlling the prosecution of separate actions, and individualized litigation would also present the potential for varying, inconsistent, or contradictory judgments and would magnify the delay and expense to all of the parties and to the court system because of multiple trials of the same factual and legal issues. Plaintiffs know of no difficulty to be encountered in the management of this action that would preclude its maintenance as a class action.

COUNT IBreach Of The Servicing Contract

- 120. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.
- 121. On June 17, 2009, PHEAA entered into a Servicing Contract with the Department of Education, which is attached hereto as Exhibit A.
- 122. At all relevant times, Plaintiffs and members of the Class and Subclass were intended third- party beneficiaries of the Servicing Contract.
- 123. Pursuant to the terms of the Servicing Contract, Defendant agreed to comply with all applicable federal and state law.
- 124. As set forth above, Defendant materially breached the Servicing Contract by failing to administer Plaintiffs' loans in accordance with federal law and state law.
- 125. When Plaintiffs and members of the Class and Subclass made any payment from March 13, 2020 to the present, instead of following federal and state law, and instead of honoring their explicit promises on their websites to allocate payments to the loans with the highest interest rates, Defendant misallocated and continue to misallocate these payments proportionally without consideration of interest rates.
- 126. This payment allocation is a detriment to Plaintiffs and members of the Class and Subclass, who will incur the interest on those high interest loans after the administrative

forbearance ends, and who have now been deprived of an opportunity to pay down or potentially pay off those higher interest loans at a faster rate.

- 127. As a direct and proximate result of Defendant's breach of the Servicing Contract, Plaintiffs and members of the Class and Subclass have suffered damages, including, but not limited to (i) unpaid interest added to the principal balance of loans along with amounts accrued as a result of the capitalization of same; and (ii) the financial harm associated with lost progress towards loan payoff.
- 128. Alternatively, even if it is determined that the above misconduct did not constitute a breach of the express terms of the Servicing Contract, it nonetheless constituted a breach of the covenant of good faith and fair dealing implied therein, causing the damages sought.
- 129. Under New Jersey law, every contract contains an implied covenant of good faith and fair dealing.
- 130. A party to a contract breaches the implied covenant of good faith and fair dealing when it acts in bad faith or engages in some other form of inequitable conduct that has the effect of destroying or injuring the right of the other party to receive the fruits of the contract.
- 131. Defendant owed Plaintiffs and Class and Subclass members a duty of good faith and fair dealing at all times during the existence of the Servicing Contract and while servicing their loans.
- 132. Defendant purposefully, in bad faith, and without regard to the rights of Plaintiffs and the Class and Subclass, failed to follow federal and state law, and instead of honoring their explicit promise on their websites to allocate payments to the loans with the highest interest rates, Defendant intentionally misallocated and continue to misallocate these payments proportionally without consideration of interest rates.

- 133. Defendant's actions breached the express terms of the Servicing Contract and were unreasonable and arbitrary.
- 134. Defendant breached the covenant of good faith and fair dealing with the aforementioned conduct.
- 135. Defendant's breach of the obligation of good faith and fair dealing caused Plaintiffs and class and Subclass members to incur damages as set forth herein.

COUNT IIBreach of the Promissory Note

- 136. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.
- 137. By entering into the Servicing Contract with the Department of Education,
 Defendant accepted a delegation of the loan servicing obligations set forth in Plaintiffs'
 Promissory Notes, and became assignees thereof. Thus, at all relevant times, Plaintiffs and members of the Class and Subclass were in a contractual relationship with Defendants.
- 138. The Promissory Notes required Defendant to service the loans of Plaintiffs in accordance with federal and state law.
- 139. As set forth above, Defendant materially breached the Promissory Notes by failing to administer Plaintiffs' loans in accordance with federal and state law.
- 140. As a direct and proximate result of Defendants' material breach of the Promissory Note, Plaintiffs and members of the Class and Subclass have suffered the same types of damages, including, but not limited to (i) unpaid interest added to the principal balance of loans along with amounts accrued as a result of the capitalization of same; and (ii) the financial harm associated with lost progress towards loan payoff.

- 141. Alternatively, even if it is determined that the above misconduct did not constitute a breach of the express terms of the Promissory Note, it nonetheless constituted a breach of the covenant of good faith and fair dealing implied therein, causing the damages sought.
- 142. Under New Jersey law, every contract contains an implied covenant of good faith and fair dealing.
- 143. A party to a contract breaches the implied covenant of good faith and fair dealing when it acts in bad faith or engages in some other form of inequitable conduct that has the effect of destroying or injuring the right of the other party to receive the fruits of the contract.
- 144. Defendant owed Plaintiffs and class and Subclass members a duty of good faith and fair dealing at all times during the existence of the Promissory Notes and while servicing their loans.
- 145. Defendant purposefully, in bad faith, and without regard to the rights of Plaintiffs and the Class and Subclass, failed to follow federal law, state law, and instead of honoring their explicit promise on their websites to allocate payments to the loans with the highest interest rates, Defendant intentionally misallocated and continue to misallocate these payments proportionally without consideration of interest rates.
- 146. Defendant's actions breached the express terms of the Promissory Notes and were unreasonable and arbitrary.
- 147. Defendant breached the covenant of good faith and fair dealing with the aforementioned conduct.
- 148. Defendant's breach of the obligation of good faith and fair dealing caused Plaintiffs and class and Subclass members to incur damages as set forth herein.

COUNT III Tortious Interference with a Business Relationship

- 149. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.
- 150. Plaintiffs and members of the Class and Subclass entered into a Promissory Note with DOE, thereby creating a business relationship between the parties of borrower and lender/guarantor.
- 151. The shared goal and expectancy of the parties was to ensure an affordable means of financing the higher educations of the borrowers in accordance with federal law.
- 152. Defendant had knowledge of the business relationship and the expectancy of the parties.
- 153. Defendant knowingly interfered with the expectancy of the parties by 1) preventing borrowers from making payments in accordance with federal law and state law; 2) unlawfully inflating the principal loan balance of borrowers; and 3) preventing borrowers from making progress toward loan forgiveness.
- 154. Defendant's motive in interfering with the business relationship was the maximization of their own profits.
- 155. As a direct and proximate result of Defendant's interference with the Promissory Note, Plaintiffs and members of the Class and Subclass have suffered damages, including, but not limited to (i) unpaid interest added to the principal balance of loans along with amounts accrued as a result of the capitalization of same; and (ii) the financial harm associated with lost progress towards loan payoff.

COUNT IV Negligent Misrepresentation

156. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.

- 157. Defendant had a pecuniary interest in their transactions with Plaintiffs and the Class and Subclass Members because the servicing fees that Defendant receives under the Servicing Contract are a direct function of the borrowers' performance under the loans.
- 158. In the course of their business dealings with Plaintiffs and Class and Subclass Members, Defendant wrongly supplied Plaintiffs and Class and Subclass Members with false information regarding the terms of their loans. Namely, Defendant falsely represented that any money paid during the administrative forbearance would be allocated to the loans with the highest interest rates, regardless of subsidy.
- 159. Defendant intended that the aforementioned representations be relied upon by Plaintiffs and Class and Subclass Members, who did so rely when they made excess payments and took other actions at the direction of Defendant.
- 160. Defendant therefore negligently made false and misleading misrepresentations of fact to Plaintiffs and the Class and Subclass, including false and misleading loan balances and false and misleading statements regarding interest capitalization.
- 161. Plaintiffs and the Class and Subclass necessarily relied on such representations because Defendant is the primary source of information and point of contact for all information regarding their student loans, including (without limitation) daily loan balances, which are calculated and provided to borrowers and lenders by Defendant. In fact, if Plaintiffs or Class and Subclass members attempt to contact their lender(s) regarding their loans, they are referred to their servicers, Defendant, for loan-related inquiries.
- 162. Defendant failed to exercise reasonable care or competence in communicating critical information to Plaintiffs and the Class and Subclass Members regarding the repayment terms of their loans.

163. Defendant is subject to liability for the pecuniary losses proximately caused to Plaintiffs and Class and Subclass Members as a result of their justifiable reliance on the incorrect information provided by Defendants.

COUNT V Unjust Enrichment

- 164. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.
- 165. Defendant charge and receive fees from the federal government each time they service a borrower's student loans.
- 166. By failing to follow federal and state law in how student loan borrowers' payments are allocated among multiple loans, Defendant is effectively prolonging the life of borrowers' federal student loans. Thus, enabling them to both collect more interest over the life of the loan at the expense of the borrowers, and to charge and receive more fees from the federal government for additional services that would not have otherwise been required.
- 167. Defendant has and will continue to receive money to which they were not entitled, retained possession of it, and in justice and fairness ought to be required to pay it back to Plaintiffs and Class and Subclass Members.
- 168. It would be unjust to allow Defendant to be enriched by retaining the benefits they unjustly received under the circumstances set forth above. Plaintiffs seek judgment for disgorgement to Plaintiffs and Class and Subclass Members of all amounts which Defendant has wrongly received and retained, as a matter of justice and fairness.

COUNT VI Declaratory Judgment And Injunctive Relief

169. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.

- 170. Defendant has a practice and policy of breaching the Servicing Contract and Promissory Notes by intentionally misallocating and continuing to misallocate payments proportionally without consideration of interest rates, in direct violation of federal and state law, and the explicit promise on Defendant's websites.
- 171. There is a serious and imminent risk and substantial likelihood of irreparable injury in the future to Plaintiffs and Class and Subclass Members if declaratory and injunctive relief is not granted.
- 172. There is an inadequate remedy at law because it is impracticable for Plaintiffs and individual Class and Subclass Members to sue Defendant every time they breach the Servicing Contract and Promissory Notes in violation of federal and state law.
- 173. Irreparable injury will occur if declaratory and injunctive relief is not granted because Plaintiffs and individual Class and Subclass Members will not have the resources to litigate this issue on an individual basis every time Defendant fails to properly allocate excess payments, resulting in (i) unpaid interest added to the principal balance of loans along with amounts accrued as a result of the capitalization of same; and (ii) the financial harm associated with lost progress towards loan payoff.
- 174. Defendant has acted and refused to act on grounds that apply generally to Plaintiffs and the Class and Subclass, so that final injunctive relief or corresponding declaratory relief is appropriate with respect to the Class and Subclass as a whole.
- 175. Plaintiffs and the Class and Subclass Members are entitled to a declaratory judgment that federal law directs Defendant to apply overpayments first to loans bearing the highest interest rates.

176. There is a bona fide, actual, present, and practical need for the declaration sought because Defendant's illegal conduct has harmed Plaintiffs and Class and Subclass Members, and will continue to harm other borrowers who in the future make overpayments to their loans during the forbearance period.

177. The requested declaration deals with a present, ascertained, and ascertainable state of facts and a present controversy relating to Defendant's practices of refusing to apply overpayments first to loans bearing the highest interest rates.

178. Plaintiffs and Class and Subclass Members are subject to a substantial and immediate threat of injury because Defendant continues to breach its Servicing Contract and Promissory Notes relating to the allocation of overpayments, which should be applied first to loans bearing the highest interest rates.

COUNT VII Negligence

- 179. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.
- 180. Defendant owes a duty to the borrowers whose loans they service. Defendants' duty arises under the Servicing Contract, Defendant's servicing contract with non-Department FFEL lenders, and federal and state law governing all FFEL and Direct loans as well as student loan servicers. Defendant's duty includes, without limitation, the duty to service borrowers' loans in accordance with federal law and to not misallocate overpayments during the forbearance period to prolong the life of the loan and increase interest accruals on a daily basis.
- 181. Defendant has breached their duty to borrowers by failing to adhere to the plain terms of the Promissory Notes governing the loans it services and by misallocating payments made by borrowers in violation of federal law.
 - 182. Plaintiffs and the Class and Subclass have been harmed as a direct result of

Defendant's breaches, by being failing to properly allocate excess payments, resulting in (i) unpaid interest added to the principal balance of loans along with amounts accrued as a result of the capitalization of same; and (ii) the financial harm associated with lost progress towards loan payoff.

COUNT VIII

Violation of New Jersey Consumer Fraud Act (Unconscionable Commercial Practices and Deception)

- 183. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.
- 184. The New Jersey CFA prohibits:

The act, use of employment by any person of any unconscionable commercial practice, deception, fraud, false pretense, false promise, misrepresentation, or the knowing concealment, suppression, or omission of any material fact with intent that other rely upon such concealment, suppression or omission, in connection with the sale or advertisement of any merchandise or real estate, or with the subsequent performance of such person as aforesaid, whether or not any person has in fact been misled, deceived or damaged thereby.

N.J.S.A. § 56:8-2.

- 185. The New Jersey CFA defines "merchandise" as including "any objects, wares, good, commodities, services or anything offered, directly or indirectly to the public for sale." N.J.S.A. § 56:8-1(c).
- 186. At all relevant times, Defendant has been engaged in the advertisement and sale of merchandise within the meaning of N.J.S.A. § 56:8-1(c), including, but not limited to the services they provide to student borrowers.
- 187. In the operation of their businesses, Defendant has engaged in the use of unconscionable commercial practices, deception, false promises, and/or misrepresentations.
- 188. Defendant has engaged in unconscionable commercial practices including, but not limited to the following:

- Deceptively inducing borrowers to make payments during the administrative forbearance by making false and misleading statements regarding payment allocation;
- b. Misrepresenting how payments were being applied to Plaintiffs and Class and Subclass members' loans;
- c. Making false and misleading statements to Plaintiffs and Class and Subclass members regarding interest capitalization;
- d. Creating a likelihood of confusion or misunderstanding for Plaintiffs and Class and Subclass members as to their loan term information; and
- e. Purposefully failing to disclose critical information to Plaintiffs and the Class and Subclass Members regarding the repayment terms of their loans.
- 189. Each unconscionable commercial practice by Defendant constitutes a separate violation under N.J.S.A. § 56:8-2.

COUNT IX Violation of New Jersey Consumer Fraud Act (Misrepresentations)

- 190. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.
- 191. Defendant's conduct in violation of the New Jersey CFA includes, but is not limited to, the following acts of false promises and/or misrepresentations:
 - a. Misrepresenting how payments are being applied to Plaintiffs and Class and Subclass Members' loans;
 - b. Misrepresenting the benefits gained by making payments during the administrative forbearance; and

- Misrepresenting critical loan information (such as interest rate) to Plaintiffs and Class and Subclass members.
- 192. Each false promise and/or misrepresentation by Defendant constitutes a separate violation under N.J.S.A. § 56:8-2.

COUNT X

Violation of Pennsylvania Unfair Trade Practices and Consumer Protection Law (Unconscionable Commercial Practices and Deception)

- 193. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.
- 194. The Pennsylvania Unfair Trade Practices and Consumer Protection Law prohibits unfair or deceptive acts or practice in the conduct of any services including:
 - (vii) Representing that good or services are of a particular standard, quality or grade...if they are of another;

...

(xiv) Failing to comply with the terms of any written guarantee or warranty given to the buyer at, prior to or after a contract for the purchase of goods or services if made;

. . .

(xxi) Engaging in any other fraudulent or deceptive conduct which creates a likelihood of confusion or of misunderstanding.

73 PS §§ 201-3 & 201-2(4)(vii), (xiv), & (xxi).

195. The Pennsylvania Unfair Trade Practices and Consumer Protection Law defines "trade" and "commerce" as including "the advertising, offering for sale, sale or distribution of any services…directly or indirectly affecting the people of this Commonwealth." 73 PS § 201-2(3).

- 196. At all relevant times, Defendant has been engaged in trade and commerce within the meaning of 73 PS § 201-2(3) including, but not limited to the services they provide to student borrowers.
- 197. In the operation of their businesses, Defendant has engaged in the use of unconscionable commercial practices, deception, false promises, and/or misrepresentations.
- 198. Defendant has engaged in unconscionable commercial practices including, but not limited to the following:
 - Deceptively inducing borrowers to make payments during the administrative forbearance by making false and misleading statements regarding payment allocation;
 - b. Misrepresenting how payments were being applied to Plaintiffs and Class and Subclass members' loans;
 - c. Making false and misleading statements to Plaintiffs and Class and Subclass members regarding interest capitalization;
 - d. Creating a likelihood of confusion or misunderstanding for Plaintiffs and Class and Subclass members as to their loan term information; and
 - e. Purposefully failing to disclose critical information to Plaintiffs and the Class and Subclass Members regarding the repayment terms of their loans.
- 199. Each unconscionable commercial practice by Defendant constitutes a separate violation under 73 PS § 201-3.

COUNT XI

Violation of Pennsylvania Unfair Trade Practices and Consumer Protection Law (Misrepresentations)

200. Plaintiffs incorporate the preceding paragraphs as if fully set forth herein.

- 201. Defendant's conduct in violation of the Pennsylvania Unfair Trade Practices and Consumer Protection Law includes, but is not limited to, the following acts of false promises and/or misrepresentations:
 - a. Misrepresenting how payments are being applied to Plaintiffs and Class and Subclass Members' loans;
 - b. Misrepresenting the benefits gained by making payments during the administrative forbearance; and
 - c. Misrepresenting critical loan information (such as interest rate) to Plaintiffs and Class and Subclass members.
- 202. Each false promise and/or misrepresentation by Defendant constitutes a separate violation under 73 PS § 201-3.

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs and Class and Subclass Members pray for relief as set forth below:

- A. Certifying this action as a class action for the class identified above, pursuant to Fed. R. Civ. P. 23, declaring Plaintiffs as representatives of the Class and Subclasses and Plaintiffs' counsel as counsel for the Class and Subclasses;
- B. Awarding judgment to Plaintiffs and Class and Subclasses Members for sums determined to be due from Defendant for its wrongful actions.
- C. Awarding taxable costs, compensatory and punitive damages to the extent permitted by law, and pre- and post-judgment interest and reasonable attorneys' fees and expenses to the extent permitted by law.

D. Equitable relief in the form of restitution and/or disgorgement of all of

Defendants' ill-gotten gains;

E. Declaratory relief and an injunction against Defendant, its affiliates, successors,

transferees, assignees, and other officers, directors, partners, agents and employees thereof, and

all other persons acting or claiming to act on their behalf or in concert with them, from, in any

manner, continuing their unfair, unlawful, and deceptive practices;

F. Treble damages, costs and reasonable attorneys fees as provided for by law;

G. All other relief to which Plaintiffs and Class and Subclass Members may be

entitled at law or in equity.

JURY DEMAND

Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, Plaintiffs demand a trial

by jury for all issues so triable.

Respectfully submitted,

WILLIAMS CEDAR, LLC

Dated: April 13, 2021

/s David M. Cedar

David M. Cedar, Esq.

/s Gerald J. Williams

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AXLER GOLDICH LLC

Dated: April 13, 2021 /s Noah Axler

Noah Axler, Esq.

/s Marc A. Goldich

Marc A. Goldich, Esq. 1520 Locust Street, Suite 301 Philadelphia, PA 19102 (267) 534-7400 (267) 534-7407 fax naxler@axgolaw.com mgoldich@axgolaw.com

Certification Pursuant to L. Civ. R. 11.2

Undersigned counsel certifies that the following actions are pending involving the same subject matter of this controversy:

- 1. <u>The United States of America ex rel. Shauna Hlywiak v. Great Lakes, et al.</u> Case No.: 1:20-cv-13590
- 2. Lyons, et al. v. Great Lakes, et al. Case No.: 1:21-CV-1047
- 3. Gallagher, et al. v. Navient, et al. Case No.: 1:21-cv-1052

Undersigned counsel further certifies that there are no additional known parties who should be joined to the present action at this time.

I certify the foregoing to be true and I am aware that if any of the above is willfully false, I am subject to punishment.

WILLIAMS CEDAR, LLC

Respectfully submitted,

WILLIAMS CEDAR, LLC

Dated: April 13, 2021

<u>/s David M. Cedar</u>
David M. Cedar, Esq.
/s Gerald J. Williams

Gerald J. Williams, Esq. 8 Kings Highway West, Suite B Haddonfield, NJ 08033 (856) 470-9777 (888) 311 4899 fax dcedar@williamscedar.com gwilliams@williamscedar.com

AXLER GOLDICH LLC

Dated: April 13, 2021

/s Noah Axler Noah Axler, Esq. /s Marc A. Goldich

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